

# **FACT SHEET**

October 2021 | NASDAQ: PIXY

### **TARGET MARKET**

41.1M

U.S. Workers Are Self Employed in 2019 24%

Used Online Platforms (38% of Millennials) **52%** 

Of the U.S. Workforce will Be independent by 2023 30M

Part-time workers representing

~ \$600B

**U.S. Market** 

#### **KEY INVESTMENT HIGHLIGHTS**

- **TECHNOLOGY** ShiftPixy's mobilized gig platform approach equips operators with the tools they need to engage and compete in a new era of labor. ShiftPixy elevates engagement and satisfaction for neglected shift workers.
- ShiftPixy's innovative growth strategy deploys a first use of non-balance sheet financing to create explosive growth.
- The completion of the Company's current project is expected to create one of the largest employers in the US in 2022.
- Building the fastest growing, highly monetizable part time labor force to meet the demands of a fast-changing human capital market.

## RAPID SCALABLE BUSINESS MODEL:

Growth through rapid acquisition.

Increased per employee unit economics through high value technology and large national scale.

### **RECENT HIGHLIGHTS**

- Completed recapitalization \$50M equity raised.
- Completed \$100M IPO of our first sponsored SPAC, Industrial Human Capital, which trades on the NYSE and is expected to be a "Mega Client" for ShiftPixy.
- Currently preparing to fast track a large group of independent regional staffing firms into three large national labor pools.

### **HUMAN CAPITAL MARKET UPHEAVAL**

The birth of the gig economy brought the first wave of human capital market disruption. This first wave leveraged technology to change the way part time workers thought about and engaged in part-time work opportunities.

The second wave of human capital market disruption hit with COVID-19 which halted part time work at a massive scale. COVID created initial separation and ultimately elimination of small business work opportunities.

The current or third wave is the slow return to work for workers incentivized to stay away by government subsidy. This wave is showing up with a "help wanted hole" in the economy. This wave is also ironically creating a new market driven escalating minimum wage.

### **MOBILE TECHNOLOGY EMPOWERED HRIS**

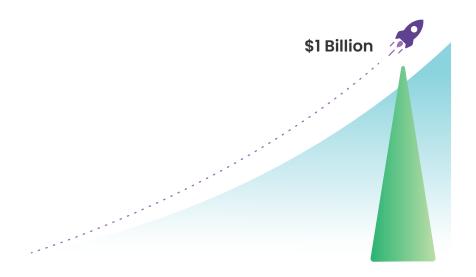
The ShiftPixy Human Resources Information System ("HRIS") technology platform supports and performs the duties and demands of human capital management at enormous scale. The ShiftPixy platform goes into the dailies with all stakeholders meeting them where they are (mobile) using elegant artificial intelligence to keep all stakeholders active and engaged leading to:

- Lower operating costs
- Improved employee experience
- Improved manager experience
- Real-time Human Capital Business Intelligence
- High satisfaction for all stakeholders

#### SPAC LEVERAGE - A NEW USE CASE

The work which began early this year to position the company on a path to exponential growth leverages the use of Special Purpose Acquisition Companies to create "Mega Clients" for ShiftPixy. While the SPAC market has slowed somewhat, the investor community has become better focused on outcomes and fundamentals. In discussing our strategy with our partners in the capital markets, the idea of a small public company using SPACs in this way to hypercharge the growth of the sponsor became very interesting. This use case is novel, and the outcomes are fundamentally winners in the capital markets. On October 20, ShiftPixy's first sponsored SPAC, Industrial Human Capital (IHC) began trading on the NYSE following a \$100M IPO.

The economic impact for ShiftPixy through sponsorship and as a primary vendor is expected to be extraordinary. This high value impact also aligns the success of the sponsor with the SPAC outcomes in a way that is not typical of a SPAC transaction.



# **ShiftPixy Projection Summary**

Based solely on potential agreements with Industrial Human Capital

Revenue	\$1 Billion
Gross Profit	\$100 Million
Net Income	\$50 Million
Shares Outstanding	<b>52.5 Million</b> Fully Diluted
Market Capitalization	\$1 Billion

#### **COMPANY DESCRIPTION**

THE ELEVATOR PITCH

ShiftPixy's technology and approach to human capital management is disrupting not only traditional thinking about work but is also leveraging the disruption created by the Gig Economy. The Company has discovered a method to monetize disruption by bringing order to the human capital market.

HEADQUARTERS	OFFI	
Miami, FL	Miami	Irvine
	Miami, FL	

#### **EXECUTIVE MANAGEMENT**

Scott Absher: Co-Founder and CEO
Domonic Carney: CFO | Doug Moss: CTO

Any statements contained in this presentation that do not describe historical facts may constitute forward-looking statements. Although such forward-looking statements are based upon what management of the Company believes are reasonable assumptions, there can be no assurance that forward-looking statements will prove to be accurate. If any of the risks or uncertainties, including those set forth below, materialize or if any of the assumptions proves incorrect, the results of the Company, could differ materially from the results expressed or implied by the forward-looking statements we make. The risks and uncertainties include, but are not limited to, risks associated with the nature of the Company's business model, the Company's ability to execute its vision and growth strategy; the Company's ability to attract and retain clients; the Company's ability to assess and manage risks; changes in the law that affect the Company's business and its ability to respond to such changes and incorporate them into its business model, as necessary; the Company's ability to insure against and otherwise effectively manage risks that affect its business; risks arising from the COVID-19 pandemic or any other events that could cause wide-scale business disruptions; competition; reliance on third-party systems and software; the Company's ability to protect and maintain its intellectual property; and general developments in the economy and financial markets. These and other risks are discussed in the Company's flings with the SEC, including, without limitation, its Registration Statement and Prospectus on Form S-3, filed with the SEC on September 17, 2021. The Company undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change, except as required by applicable securities laws. The information in this presentation shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabili

Consistent with the SEC's April 2013 guidance on using social media outlets like Facebook and Twitter to make corporate disclosures and announce key information in compliance with Regulation FD, the Company is alerting investors and other members of the general public that the Company will provide updates on operations and progress required to be disclosed under Regulation FD through its social media on Facebook, Twitter, LinkedIn and YouTube. Investors, potential investors, shareholders and individuals interested in the Company are encouraged to keep informed by following us on Facebook, Twitter, LinkedIn and YouTube.

